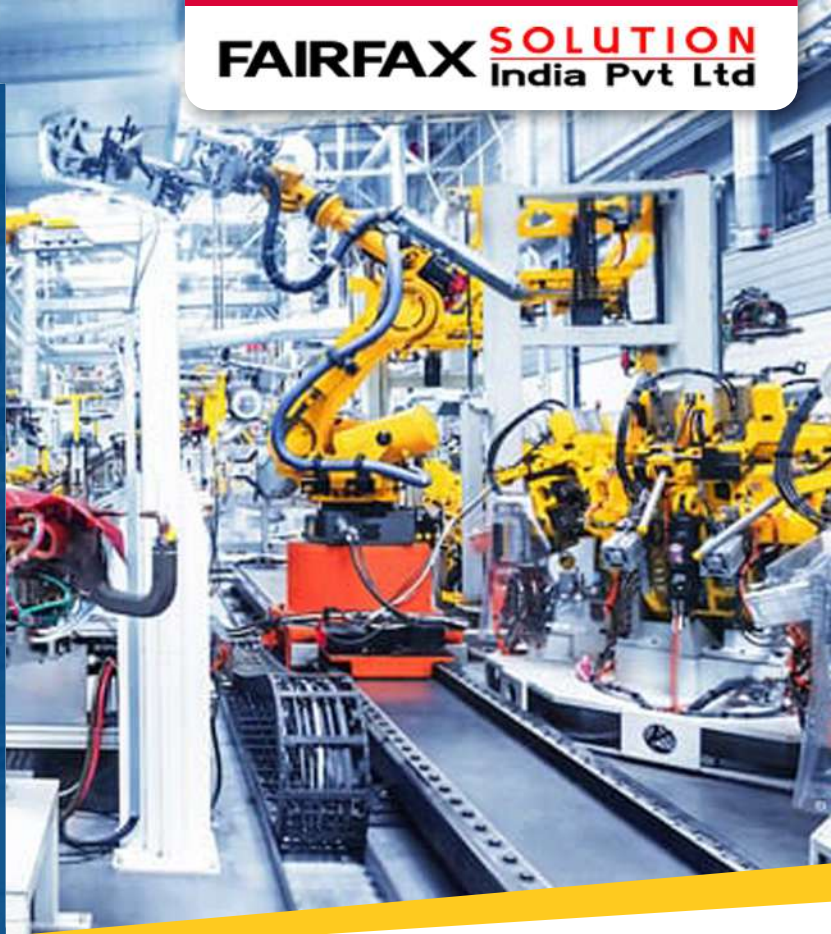


ESTEEMED MANUFACTURING INDUSTRY CLIENT AUTOMATES AND INTEGRATES CORE BUSINESS PROCESSES WITH **SAP** Business **One**



WHY SAP AND FAIRFAX

- ▶ SAP Business One offered full financials and end-to-end business management systems, unlocking the ability to build a connected and intelligent enterprise
- ▶ Client partnered with Fairfax as they are a proven SAP Partner and SAP Business One specialist with a decade of success in enterprise resource planning (ERP) implementations With GST a core pain point, Fairfax's expertise in GST compliance was also a draw card, in particular their inter-returns offline before uploading.

BEFORE: AGING TECHNOLOGY SLOWED PROGRESS

- ▶ Outdated legacy systems with lack of integration across processes and departments
- ▶ No centralised system for business data led to lack of transparency and duplication of data
- ▶ Opportunities were lost due to data errors and miscommunication between teams
- ▶ No accurate, up-to-date reporting slowed strategic and day-to-day decisions

AFTER: SINGLE SOURCE OF TRUTH FOR BETTER DECISION-MAKING

- ▶ The core business operations, from finance to inventory, are streamlined and largely automated with one end-to-end platform replacing several disconnected systems
- ▶ Shared data and collaboration between departments has accelerated turnaround times and reduced manual data entry and human error
- ▶ Real-time analytics and reporting dashboards enable fast, informed decisions across departments
- ▶ Hassle-free GST preparation and compliance