

ONE OF OUR ESTEEM CLIENT ACHIEVES SEAMLESS BUSINESS INTEGRATION AND DATA ACCURACY WITH

SAP Business **One**

DATA ACCURACY

WHY SAP AND FAIRFAX

- ▶ SAP Business One offered full financials as well as end-to-end sales and inventory management in a system that was easy to implement, simple to use and affordable for a small business budget client Group engaged certified SAP Partner Fairfax as they are experts using SAP Business One and enterprise resource planning for small businesses, with proven experience in manufacturing.

BEFORE: DISCONNECTED MANUAL SYSTEMS

- ▶ Separate finance, sales and logistics systems were in place, and they lacked integration between each other and were not connected across departments
- ▶ A decentralized platform led to a lack of visibility across the organization, inconsistent communication channels and high volumes of manual data entry which was slow, costly and prone to errors
- ▶ Impossible to get an accurate and up-to-date snapshot of sales, pipeline, invoicing, stock levels and product orders in their system

AFTER: CENTRALISED CONTROL AND REAL-TIME DASHBOARDS

- ▶ End-to-end platform across all departments enabled a company-wide view of finances, sales pipeline, stock and orders
- ▶ Digital systems virtually eliminated repetitive manual processes and streamlined communications
- ▶ Real-time reporting dashboards provide data-driven insights across departments and locations, empowering management to make fast, informed decisions
- ▶ Client reported "reduced errors, increased controls and minimised delays"